

# Datasea Inc.

#### NASDAQ: DTSS

**Investor Presentation** 

May 2024

## Safe Harbor Statement

This presentation contains statements of a forward-looking nature. These statements are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. You can identify these forward-looking statements by terminology such as "will, " "expects, " "anticipates, " "future, " "intends, " "plans, " "believes, " "estimates" and similar statements. These forward-looking statements are based on the current assumptions, expectations, and projections of the Company's management about future events. Although the assumptions, expectations, and projections reflected in these forward-looking statements represent management's best judgment at the time of this presentation, the Company can give no assurance that they will prove to be correct. Numerous factors, including those related to market conditions and those detailed from time to time in the Company's filings with the Securities Exchange Commission, may cause results of the Company to differ materially from those anticipated in these forward-looking statements. Many of the factors that will determine the Company's future results are beyond the ability of the Company to control or predict. These forward-looking statements are subject to risks and uncertainties and, therefore, actual results may differ materially. The Company cautions you not to place undue reliance on these forward-looking statements. The Company undertakes no obligation to revise or update any forward-looking statements, or to make any other forward-looking statements, whether as a result of new information, future events, or otherwise. All references to "Company" and "Datasea" as used throughout this presentation refer to Datasea Inc. and its subsidiaries.

# AGENDA

- **1.** Company Overview
- **2.** Investment Highlights
- **3.** Equity Snapshot
- 4. Business Segments

- **5.** Core Technologies and Products
- **6.** Intellectual Property
- **7.** ESG Management
- 8. Summary Financials

#### DATASEA INC.

# Our Company

Datasea is a global technology company incorporated in Nevada, with operating companies in the US and China, that provides acoustics high tech products and 5G AI multimodal communications services.

# DATASEA INC.

#### Nasdaq: DTSS

# Datasea - Investment Highlights





#### . A global leader in technology and innovation

- Innovative, leading-edge acoustic high tech products, including use ultrasound to eliminate bacteria and viruses.
- Our 5G applications combines AI interactivity & data analytics.

#### 2. Rich product lines and customer coverage

- A wide spectrum of acoustic intelligence products effectively eliminates viruses in homes, offices, schools and hospitals
- Our 5G business serves over 48.4 MM customers in China.

#### 3. Multi-billion dollar market opportunity

 Our acoustics high tech and 5G Multimodal Communication segments represent expansive growth opportunities

#### 4. Global growth strategy

US subsidiary Datasea Acoustics LLC to drive the global market expansion of our acoustics technology

# Datasea - Equity Snapshot



Ticker Symbol	Nasdaq: DTSS
Share Price (as of May–2-24)	\$7.16
52-Week Range	\$1.47 - \$9.82
<b>Market Capitalization</b>	\$21.5 million
Shares Outstanding	3.0 million
Average Daily Volume (YTD)	531,611

### Datasea's Business Segments

#### Acoustic High Tech

Datasea is the global initiator, developer and promoter of acoustic. Focus is on ultrasound, infrasound, directional sound and Schumann resonance technologies, to meet the needs of our customers worldwide.

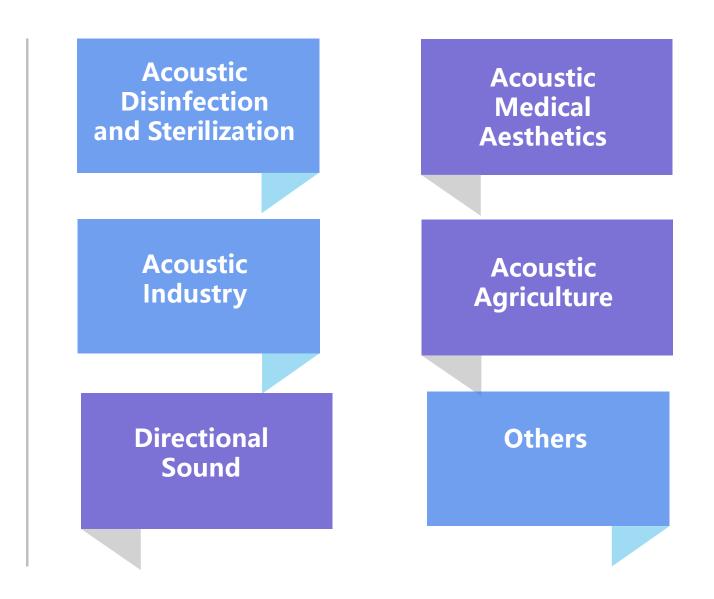
#### 5G AI Multimodal Communication

Datasea provides 5G Al Multimodal Communications Services in China that allows companies to attract customers with highly targeted, locationbased promotions.

# Datasea operates in 2 key business segments leveraging AI in acoustics high tech and 5G

# Datasea - Acoustic Technology:

- Acoustic technology represents a significant application of sound wavebased technology.
- Datasea is the first provider in China specializing in acoustic equipment and systems.
- Acoustic technology lies in the application of multi-frequency ultrasonic waves which is a sound vibration with a frequency higher than 20KHz, that cannot be heard by the human ear but propagates in any elastic medium (solid, liquid, and gas).
- Utilizing the cavitation, thermal and mechanical effects of ultrasound, we address application scenarios in applications such as disinfection, sterilization, safety and skincare.



# Acoustic Technology: The Core of Datasea's Capabilities

Acoustic intelligence is a new field that integrates fundamental acoustic theory with artificial intelligence to gather and process acoustic data and solve problems. Datasea leverages cutting-edge technologies in the realm of intelligent acoustics, harnessing the power of ultrasonic sterilization to combat viruses and prevent human infections.



Datasea's acoustic sterilization technology uses high-frequency sound waves to kill microorganisms like bacteria and viruses. This innovative approach provides a chemical-free and eco-friendly sterilization solution for surfaces and air.

# Datasea Acoustic Technology





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Datasea's air sterilizers use advanced technology to kill airborne viruses and bacteria We offer sterilizers for different environments

# Our technology provides constant disinfection

The sterilizers utilize an intelligent acoustic sterilization technology to deactivate microorganisms Including models for offices, bedroom, bathroom, cloakroom, car interior and a floor-standing sterilizer Works 24/7 to keep the air clean and free of pathogens around you

Datasea's air sterilizers provide an effective way to continuously sanitize your surroundings using advanced acoustic technology

## Datasea's Acoustic Products



#### **Indoor Air Sterilizer**

Datasea's sterilizer disinfects the air in homes, offices and in large spaces such as offices, schools, hospitals

#### **Bathroom Sterilizer**

Datasea's acoustic sterilizer for bathrooms uses sound to kill germs, viruses, and bacteria in the air.

#### **Cloakroom Sterilizer**

Datasea has a cloakroom acoustic sterilizer that disinfects coats, bags and shoes to provide germ-free storage space.

#### **Car Air Sterilizer**

Datasea's car air sterilizer utilizes sound to sterilize the air inside vehicles and remove odors.

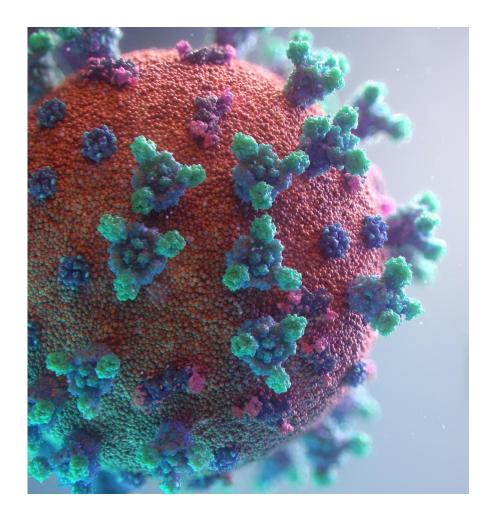
## How Datasea's Air Sterilizers Work

Ultrasonic waves destroy viruses Over 99.9% effective on COVID-19

Continuous sterilization

Datasea's sterilizers use ultrasonic waves to destroy viruses like COVID-19 and H1N1. Tests show Datasea's sterilizers reduce viruses including COVID-19 and H1N1 by over 99.9%.

The ultrasonic sterilization runs continuously to keep air purified.



# Datasea Acoustic Technology

#### Independent Testing Results: Report of Efficacy

The test results show that Datasea's Ultrasonic products has achieved 99.83% disinfection with COVID-19 in just nine seconds.

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# **Key functions** of acoustics high tech...

For bedroom/office/classroom

Key Features:

- Gentle Sound Ambiance
- Air Purification
- Powerful Sterilization
- Warm Light and Colors

TianEr

#### **「Tianer」** -intelligent air sterilizer

Application scenario: Bedroom/office/classroom/ward Model: SH150F-H02







Sound wave disinfection and sterilization Low noise and silent H13 filter screen

Composite plasma technique





Applicable area :  $\leq$  30 m<sup>2</sup>

Sound disinfection Black technology creates respiratory health in indoor Spaces

Virus | Bacteria | Formaldehyde | Dust | Odor removal

# Key functions of acoustics high tech...

#### For Restrooms

Key Features:

- Sound Wave Sterilization
- Eliminates Odors
- Al Light Sensing
- Fresh and comfortable
- Enjoyable Music

TianEr

### **FTianer** Smart Air Sterilizer

Application: For Bathroom Use

Model: HLJ-T-01

Eliminates Odors

Sound Wave Sterilization

AI Light Sensing

Fresh and comfortable

Enjoyable Music



white black

Applicable area: 5-30m<sup>2</sup>

Sound waves remove bacteria and odors to create a healthy, hygienic and high quality living environment







Strong odor removal

Sensory Controls

Acoustic sterilization

# Key functions of Intelligent Acoustics...

#### For Sleep Aid:

Key Features:

- Mambo sleep aid
- Relieve fatigue
- Al Voice commands
- Intelligent Light Sensing
- A relaxing, joyful experience

#### TianEr

#### **Tianer** Star sleep non-contact sleeping device

No physical contact required, safe and does not interfere with sleep

Model: XM-S-01







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Schuman waves No need to wear promote sleep

Al speech Cold/warm lighting

ng Electronic clock Sound of





#### The use of a sleeping device to promote sleep and improve insomnia does not create dependence

Magnetic induction of brain rhythm (MIBR), Magnetic induction of brain rhythm (MIBR), By selectively optimally modulating the effects of magnetic variation-induced wave energy (MIBR) on neuronal cell function, creating a natural frequency magnetic field, The natural magnetic field (Schuman wave), similar to the energy of the Earth's north and south poles, balances the direction of the current in the human body with the magnetic field lines of the (simulated) Earth. Reduce the impact of high frequency waves on the human body, improve brain health, relieve anxiety and stress, and gradually relax the body and brain and slow down the brain wave, as if in the natural natural environment field of nature.

# The Next Generation of acoustics high tech...

Our **SKIN REPAIR ROBOT** uses ultrasound in a contactless manner to repair damaged skin, significantly reducing the skin repair period. This process is facilitated by an artificial intelligence robotic arm that provides precise treatment, along with an Al diagnostics that offers a real-time recovery plan.

We're excited to announce a dynamic partnership with a leading cosmetics sales and marketing group, set to catapult this innovative technology onto the global stage.



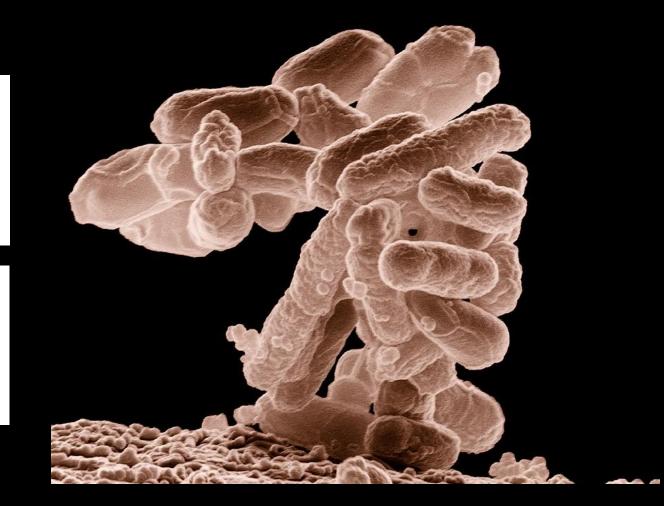
# **Addressable Market for Sterilization Equipment**

# In 2020, the sterilization equipment market was valued at ...

# **\$12.45 billion**

... and is expected to grow at a CAGR of 12.2%; in 2027 it is expected to be ...





# Market Opportunity for Acoustic Devices







# Growing demand for sterilization devices

The COVID-19 pandemic has highlighted demand for effective sterilization devices that can kill microbes and viruses

# Potential in public spaces

Air sterilizers can be used in hospitals, schools, offices, shopping malls, etc., to combat airborne pathogens

# Opportunity in transportation

Sleep Aid (non-contact sleep assistance for sleep) a refreshing product developed for long-distance buses, long-distance trucks, and workplace individuals

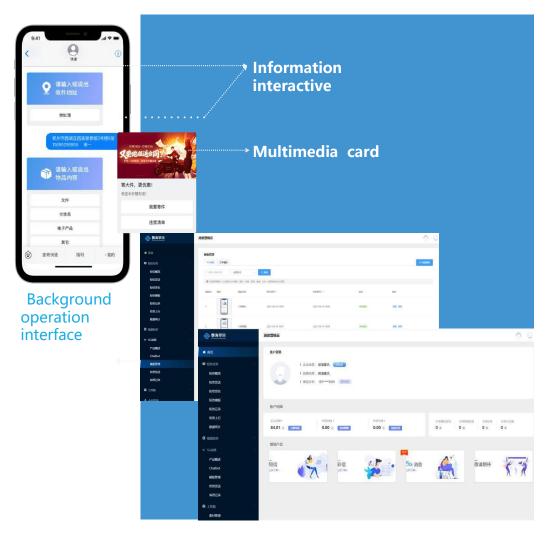
Sterilization devices that kill microbes and viruses have a large untapped market opportunity globally, especially in public spaces and transportation.

### Datasea 5G Al Multimodal Communications

Datasea's 5G AI Multimodal

Communications represent a technological breakthrough based on the Company's original 5G messaging service.

Leveraging the world's largest 5G network, computational power network, and middleware capabilities, the Company achieves multimodal data transmission through technological iterations and upgrades.



## Datasea 5G Al Multimodal Communication

As one of the leading service providers in China's 5G AI multimodal communication sector, Datasea will support DataSea Digital in continuously upgrading its main products and services, which include the following business areas:

- (1) 5GAI multimodal smart agriculture (Digital Rural) service platform;
- (2) 5G AI multimodal small and medium-sized enterprise service platform;
- (3) 5G AI multimodal logistics and express service platform;
- (4) 5G AI multimodal new media marketing service platform; and
- (5) the three major China telecom operators'
  5G multimodal top up platform and other operation services.



Datasea's AI based 5G AI multimodal communication products exhibit high adhesion and high activity, and integrate technologies such as AI-driven interactions, multimedia, and multilingual processing modules, to provide efficient and convenient services with immersive experiences.

### How Datasea Utilizes AI Based 5G Multimodal Communication







#### **Immersive Experiences**

**Customer acquisition** 

#### **Enhanced engagement**

efficient and convenient services with immersive experiences

can bring brand enhancement, customer acquisition, market promotion and additional revenue Two-way messaging capabilities facilitate greater consumer engagement and interactivity.

With AI-driven interactions, multimedia, and multilingual processing modules, Datasea's 5G platform takes business-to-consumer communications to the next level.

### Datasea's Intellectual Property

#### 27 Patents in China

Datasea has 27 approved patents related to its technologies in China.

We are actively acquiring U.S. patents as well as international patents.

#### 100+ Software Copyrights

Datasea owns 131 registered software copyrights for its proprietary software and algorithms.

#### **Key Collaborations**

These include Chinese Academy of Science, Tsinghua University, as well as collaborations with U.S. universities and world-renowned research institutions.

Datasea has substantial intellectual property including patents, software copyrights and has developed extensive R&D collaborations

# Datasea's Intellectual Property



# China's inaugural white paper on the acoustic intelligence industry

The Company, together with MIIT, Key Laboratory of Artificial Intelligence Key Technology and Application Evaluation and Informatization, CAICT Cloud Computing & Big Data Research Institute, **released China's inaugural white paper on the acoustic intelligence industry.** 



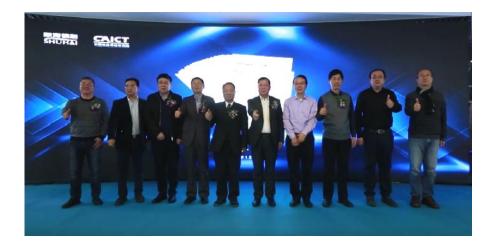
#### Global Debut of Multi-Frequency Sound Effect Application Technology

Creating innovative application scenarios based on ultrasonic, infrasound, and other acoustic technologies.



#### Establishing an Acoustic Intelligence Joint Laboratory

Jointly initiated with the Communication Acoustics Laboratory of the Chinese Academy of Sciences, the Acoustic Laboratory of the Cloud Computing and Big Data Research Institute of the China Academy of Information and Communications Technology, the Acoustic Laboratory of Harbin Institute of Technology, and the Acoustic Laboratory of Beijing Union University.



White Paper of the Industry Development and Technology Application of Acoustic Intelligence in China

信息技术有限公司 中国信息通信研究院云计算与大数据研究

人工智能关键技术和应用评测工业和信息化部重点实验室

2021年12月

# **ESG** Management

#### Introduction to this report

#### **Datasea** is a leading provider of products, services, and solutions for enterprise and retail customers in three converging and innovative industries: 5G messaging, acoustic intelligence, and smart city technology. The Company possesses proprietary and cutting-edge technologies that builds a solid foundation to design, develop and supply a broad range of solutions in each industry.

We have a long- term sustainability strategy integrated into all areas of our business for the benefit of our shareholders regulatory bodies, customers, shareholders, employees & communities.

As a company committed to global best practices, we advocate for greater transparency. Datasea is committed to providing meaningful and accurate sustainability information to stakeholders.

Datasea disclose information about our environmental, social and governance (ESG) practices and performance to stakeholders through our Annual ESG Report and quarterly sustainability statements.

We recognize that the field of sustainability is ever-evolving and dynamic in nature. As the sustainability landscape evolves, we continue to enhance our sustainability reporting. This is an initial step in our evolution as we build a more unified sustainability framework. We look forward to providing additional reporting in the coming months.

#### 🔆 DATASEA INC.

2023 FIRST QUARTER ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG) REPORT



# Datasea Summary Financials

-	FYE June 30, 2023 (Audited)	9 Months Ended March 31, 2023 (Unaudited)	9 Months Ended March 31, 2024 (Unaudited)
Revenue	\$ 7.05 MM	\$ 0.22 MM	\$ 19.61 MM
Gross Profit	\$ 0.34 MM	\$ 0.11 MM	\$ 0.19 MM
Net Loss	(\$ 9.48 MM)	(\$ 3.92 MM)	(\$ 6.00 MM)
Cash	\$ 0.02 MM	\$0.04 MM	\$0.05 MM
Working Capital	(\$ 3.61 MM)	(\$ 3.57 MM)	\$ 0.42 MM
Shareholders' Equity	(\$ 3.58 MM)	(\$ 2.19 MM)	\$ 1.25 MM

# Datasea Financial Guidance



- The Company Issued guidance of revenue of approximately \$86 MM in March 2024 for our full fiscal year ended June 30, 2024
- This compares to \$7.0 MM in revenue that we reported for fiscal year 2023 and represents a projected increase of 1,128%

## Datasea Recent News



- We signed two \$30 MM service agreements in our 5G AI multimodal segment this year for delivery services over the course of 12 months.
- We also announced that we secured a combined \$15 MM for two contracts in our acoustics products segment

Datasea Inc.

# Investor Relations Inquiries



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